



Pillsman Partners

Building Companies with Capital & Creativity

November 12, 2013

Nylon Corporation of America ("NYCOA") Acquired

Pillsman Partners LLC ("Pillsman"), a Greenwich, CT-based private investment firm, has advised Wembly Acquisition LLC ("Wembly") on its acquisition of Nylon Corporation of America, Inc. ("NYCOA") of Manchester, New Hampshire. Wembly is a family office focused on chemicals led by Sunil Kumar who previously worked as President and CEO of International Specialty Products ("ISP"), GAF Materials Corporation and in senior executive roles at Bridgestone/Firestone. Pillsman will play an ongoing advisory role to Wembly and help assist in NYCOA's continued growth going forward.

NYCOA, which has annual sales of about US\$40 million, is a leading manufacturer of engineering grade nylon resins focused on the specialty markets of wire & cable, lawn & garden, automotive, and monofilament applications. In addition to an extensive line of standard and custom nylon 6 grades, NYCOA manufactures numerous specialty nylon grades, including plasticized, glass reinforced, and flame retardant grades, as well as the capability to polymerize many unique nylon copolymers, terpolymers and custom nylon alloys.

The transaction closed on October 29th and Bigelow LLC acted as advisor to NYCOA and Metapoint Partners.

Pillsman Partners LLC is a private investment firm focused on smaller businesses operating in industries or markets such as specialty chemicals and materials, engineered industrial components and services which generate cash flows of \$1 to \$10 million. Pillsman Partners works to collaboratively support management teams and owners in growing businesses over the long term.

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